

Insurance products issued by Minnesota Life Insurance Company Securian Life Insurance Company

## **Client Collaboration**

# How it works



Client Collaboration allows the applicant to complete parts of the eApp. This includes the underwriting questionnaire (part 2).<sup>1</sup>

How does Client Collaboration work?



### FREQUENTLY ASKED QUESTIONS

#### When can I NOT use Client Collaboration?

- Applications taken in New York or for NY products
- Drop Ticket
- If proposed insured and owner are different

#### What does the applicant need to complete the authentication process? They will

need to have a valid email address and a cell phone to complete the authentication process.

#### Is the underwriting questionnaire required if I select Client

Collaboration? Yes, the applicant will be required to complete the entirety of

the underwriting questionnaire (part 2)

#### If Client Collaboration is completed, will the applicant still need to do a teleinterview?

No!

## If the applicant doesn't want to participate in Client Collaboration, can the fin pro complete the underwriting questionnaire during eApp?

Yes! Select, 'no' to the question on the Client Collaboration screen. Then answer, 'yes' to the question 'would you like to complete the medical history questions at this time? on the 'Medical History' screen.

#### How long is the email link valid for?

14 calendar days. It can be resent from the 'case details' screen should the link expire.

Have more questions? Contact us at 833-365-0329.

#### 1.For eligible clients.

Please keep in mind that the primary reason to purchase a life insurance product is the death benefit.

Life insurance products contain charges, such as Cost of Insurance Charge, Cash Extra Charge, and Additional Agreements Charge (which we refer to as mortality charges), and Premium Charge, Monthly Policy Charge, Policy Issue Charge, Transaction Charge, Index Segment Charge, and Surrender Charge (which we refer to as expense charges). These charges may increase over time, and these policies may contain restrictions, such as surrender periods. Policyholders could lose money in these products.

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